

## **Sales Manager**

Discount Gun Sales is a specialty retailer whose foundation is built on offering expert product guidance, unrivaled customer service, and an innovative business model. All DGS locations offer the most friendly, clean, and modern storefronts for customers to shop the latest products and firearms technology in a professional, service-oriented environment.

Sales Manager Applicants should have experience in retail management, but no firearms specific knowledge is required. We pride ourselves on unmatched customer service, and the ability to build customer relationships, maintain professional service, and ensure customer satisfaction.

### **Position Responsibilities**

- \*Build a repeating client base with a customer satisfaction and sales focus.
- \*Drive store sales by ensuring consistent quality of customer experience.
- \*Plan, support, and execute company direction and advances.
- \*Develop, coach, and mentor sales representatives.
- \*Delegate daily maintenance tasks.
- \*Ensure a clean, well-merchandised store front with proper product display.
- \*Direct shipping and receiving of product.
- \*Check and approve paperwork.
- \*Maintain end-of-day operations.

### **Requirements**

- \*1-2 years of retail management experience.
- \*High School graduate or equivalent.
- \*Ability to direct sales team and lead by example.
- \*Exceptional interpersonal skills.
- \*High energy, sales-driven personality oriented on customer satisfaction.
- \*Desire to exceed monthly sales goals.
- \*Flexible schedule and attitude to best serve needs of the company.
- \*Desire to learn, grow, and advance.
- \*Ability to organize, prioritize, and execute multiple tasks.

Applicants should e-mail a full résumé to [careers@discountgunsales.com](mailto:careers@discountgunsales.com) .

### **Information**

Discount Gun Sales is hiring for a number of locations and positions around the Puget Sound area. We have five retail locations: Everett, Bothell, Seattle, Kirkland, and Tukwila. For questions or further inquiries regarding the posted position or other openings, please e-mail us at [careers@discountgunsales.com](mailto:careers@discountgunsales.com)